

MBA/MBA-TM
(SEM-I) THEORY EXAMINATION 2019-20
MANAGING ORGANIZATION

Time: 3 Hours**Total Marks: 100****Note: 1.** Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt all questions in brief. 2 x 10 = 20**
- a. Define Management
 - b. List the principles of Scientific Management.
 - c. What is planning?
 - d. What is Organizational Behavior?
 - e. Write some theories of Learning.
 - f. What are the essential skills of Managers?
 - g. What is perception?
 - h. Write down some causes of stress.
 - i. What is motivation?
 - j. Describe Organizational Change.

SECTION B

- 2. Attempt any three of the following: 10 x 3 = 30**
- a. Why organizational behavior is significant. Explain?
 - b. Explain the Process of decision making with neat diagram
 - c. Explain the concept of personality? Describe in detail any three theories of personality development?
 - d. Discuss learning organization and knowledge management?
 - e. What are the various leadership styles? Explain each one with suitable examples.

SECTION C

- 3. Attempt any one part of the following: 10 x 1 = 10**
- (a) What is the role of scientific management in the modern era?
 - (b) Explain in detail about delegation of authority. Differentiate between Authority and Responsibility.
- 4. Attempt any one part of the following: 10 x 1 = 10**
- (a) Explain Line and Staff relationship. Also differentiate between them.
 - (b) Bring out the factors affecting centralization / decentralization. Also highlight the merits and demerits of centralization and decentralization with examples.
- 5. Attempt any one part of the following: 10 x 1 = 10**
- (a) Mention and explain the steps in planning with neat diagram
 - (b) Write down different theories of motivation. What are the motivating characteristics of work? Is pay a motivator or a hygiene factor?
- 6. Attempt any one part of the following: 10 x 1 = 10**
- (a) Briefly explain the following:
 - (i) Likert's Four Systems of Leadership
 - (ii) Managing Resistance to Change
 - (b) Define MBO. Explain the process of MBO with the merits and demerits.
- 7. Attempt any one part of the following: 10 x 1 = 10**
- (a) What are the models to understand the process of individual behavior?
 - (b) What do you mean by theory X and Theory Y? Explain